

## Choose your ideal career in the motor industry

If you are looking for a career that is exciting and interesting, dynamic and fast moving, look no further. The retail motor industry is full of fantastic opportunities – in a wide variety that gives you the chance to develop your preferred skills and career prospects.

Take a look at some of the many exciting career opportunities that you can choose from...

### Management & Leadership

At the heart of every successful business you'll find solid management and leadership. Every company needs someone with the ability to make plans and lead their workforce into a prosperous future. If you think you have the skills and character to work under pressure, get the most out of people and do what's needed day-to-day to make a success of your company, then a career in management is for you.

### Vehicle Sales

Selling vehicles is big business. You could find yourself selling anything from lorries to motorcycles to the latest high tech car. Whether you sell one or many brands of vehicle, you will need specialist technical knowledge to help customers identify the perfect model for their needs. As you will be dealing with the public on a regular basis, you'll need good listening and communication skills as well as the ability to complete financial transactions.

### Roadside Assistance & Recovery

This is a career that brings plenty of variety, every day. With an increasing number of vehicles on the roads, the need for roadside assistance and recovery is growing. Rapid responses are crucial in this line of work, in order to deal with roadside incidents and emergencies that occur each day. The control centre is responsible for alerting the technicians, who have to have excellent technical knowledge for diagnosing and repairing vehicle faults on the spot. Customer service skills are vital in this role, whether you are the technician or the call centre advisor.

### Vehicle Body & Paint Operations

Body repair, refinishing and body fitting are vital roles in the business of repairing damaged vehicles. Transforming them back into their original condition means working to the highest standards. It takes time, patience and an eye for detail. This highly rewarding career is ideal if you enjoy practical work and get satisfaction from seeing fantastic end results.

### Part Operations

As we all know, vehicles are made up of thousands of parts. If you want a career in part operations, you'll need to understand how vehicles work. You will need to provide your customers with a speedy and efficient supply of the parts they need to carry out specific jobs. In this customer-focused role, it is vital that you also keep up-to-date with the changes in technology.

### Business Support

There are plenty of opportunities to be found in non-technical roles, each critical to modern businesses because they provide efficient and essential services. If skills such as project management, research, finance, insurance, human resources and marketing interest you, maybe you should consider starting a supportive career at the core of today's retail motor industry.

[Turn over for more exciting career options >>](#)



### Vehicle Maintenance & Repair

With over 32 million vehicles on today's roads, there is a demand for highly skilled technicians to carry out maintenance and repairs. The constantly advancing developments in technology mean that technicians need to keep up-to-date with the latest vehicles on the market. Technicians are responsible for diagnosing faults using specialised computer systems, as well as servicing and tuning. If you are technically minded and enjoy hands-on work, this could be the ideal career for you.

### Transport Engineering, Maintenance & Repair

In this role, you will be working with passenger-carrying vehicles, like minibuses and coaches. You will be maintaining and repairing any mechanical and electrical faults or body damage depending on the area you specialise in. This hands-on role requires logical thinking, good communication skills and a willingness to get stuck in.

### Vehicle Rental & Leasing

If you enjoy working in fast-paced, customer-facing environments then this highly competitive business could be for you. Responsible for providing a range of motoring services, you may find yourself working on anything from providing rental quotations to dealing with requests for vehicles, to delivering vehicles to customers. If you enjoy variety in your job, possess good communication skills and are able to respond quickly to incoming queries, then you'll find this a satisfying career.

### Vehicle Fitting Operations

If you enjoy getting really involved in your work, then vehicle fitting could be just for you. You may find yourself repairing or replacing vehicle components such as exhaust systems and batteries. You may also decide to specialise in tyre fitting, working on a whole range of vehicles to ensure tyres are safe and roadworthy.

#### Useful numbers and links

If you are **under 19 years** and want help while you're considering your options, call **Connexions** on 080 800 13219 or visit: [www.connexions-direct.com](http://www.connexions-direct.com)

Alternatively if you are **over 19 years** visit the **Job Centre Plus website** for further advice and assistance call 0845 6060 234 or visit: [www.jobcentreplus.gov.uk/JCP](http://www.jobcentreplus.gov.uk/JCP)

**Automotive Careers Advice Service** – call 0800 093 1777 (lines open 7 days a week 8am – 10pm) or visit: [www.careersadvice.direct.gov.uk](http://www.careersadvice.direct.gov.uk)

**Edexcel** – call 0844 576 0026 or visit: [www.edexcel.org.uk](http://www.edexcel.org.uk)

**The Institute of the Motor Industry** – call 01992 511521 or visit: [www.motor.org.uk/careers](http://www.motor.org.uk/careers)

**IMI Awards Ltd** – call 01992 511521 or visit: [www.imiawards.org.uk](http://www.imiawards.org.uk)

**Information on apprenticeships** – call 08000 567130 or visit: [www.apprenticeships.org.uk](http://www.apprenticeships.org.uk)

**Oxford, Cambridge and RSA Examinations (OCR)** – for age 14-19 qualifications call 01223 553996, for post-19 qualifications call 02476 851509 or visit: [www.ocr.org.uk](http://www.ocr.org.uk)

**ABC Awards** – call 01257 241428 or visit: [www.abcawards.co.uk](http://www.abcawards.co.uk)

**UCAS (Universities and Colleges Admission Service for the UK)** – call 0871 468 0468 or visit: [www.ucas.co.uk](http://www.ucas.co.uk)

**City & Guilds** – call 020 7294 2800 or visit: [www.city-and-guilds.co.uk](http://www.city-and-guilds.co.uk)

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The Sector Skills Council for the automotive retail industry, part of the Skills for Business network.

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