

Sophia takes some time out from chasing the latest trend.

My name is Sophia and I'm the Divisional Merchandise Manager for Fashion Directions in Womenswear. I'm responsible for a group of buyers. It's my job to manage them, motivate them, and give them the training they need so that when they're out there doing all the exciting deals they do on a daily basis, they're able to make exactly the right decisions on behalf of the company.

The excitement for me is the 'what's next' - it's what's up-trending, what's down-trending, what my team are seeing in the market, what they're getting into, and how strongly they're feeling about those things. I pull all that together as a business plan that we can execute.

Sophia

Divisional Merchandise Manager

What's really great about TK Maxx is we don't say "no". In fact, "no" doesn't really come into the conversation. We're open to talk about all different types of deals and that's what makes us very different from typical high street stores.

What I love about TK Maxx is the openness, the dynamism, the constant challenges, and the ever-changing market we're based in. Every week is different. No deal is the same. No two opportunities are ever the same. Our business is so fast-moving that we come in and out of opportunities very quickly, so there are constant new challenges every single day.

